

TRANSPORTATION PROCUREMENT

Bid. Award. Repeat.

Selecting the right carriers for your business has a direct impact on profitability and customer satisfaction. With the dynamic nature of supply chains, however, the best combination of carriers today may be different tomorrow. Manhattan Transportation Procurement allows you to determine the ideal combination of carriers, and balance price against other factors such as capacity, service and quality. Dynamic supply chains require a powerful and reliable solution that streamlines sourcing and strategic procurement processes and responds to changes in such aspects as:

- New vendors, distribution centers, stores and customers
- Customer demands and service requirements
- Varying shipment volumes
- Carrier mergers and acquisitions
- New regulations
- Contract expiration
- Fuel prices

Transportation expenses are the largest element of total logistics costs; that's why it's important for companies to have clear visibility into total spend. The ability to evaluate costs, services and other factors when selecting carriers is vital — especially since the best carrier isn't always the least-expensive one. And shippers simply can't afford to run operations with stale rates. Manhattan Transportation Procurement provides the power to respond quickly to changes while minimizing costs.

BETTER VISIBILITY, OPTIMAL RESULTS

Widely recognized as one of the most powerful logistics procurement systems for managing transportation bids and contract sourcing, our procurement solution automates best practices and standardizes the entire bid process, from request for proposal to final contract. With Manhattan Transportation Procurement, your team can:

- Standardize and simplify the bid collection and optimization process
- Improve carrier communication and collaboration
- Leverage historic and forecast data to better prepare carriers for bidding
- Benchmark and track rates and service, over time
- Determine multiple awarding scenarios based on cost, service and other rules
- Understand the true cost impact of sourcing decisions
- Improve spend visibility
- Increase accountability
- Create a repeatable and automated bid and award process

By optimizing the strategic sourcing process across modes, Manhattan Transportation Procurement lets you match your lanes and demand with carrier offerings that ensure the best rates and capacity available.

Features + Functions

- Automate contract management and reduce transportation costs for all modes of transportation
- Allow alternative pricing, using ad hoc or prescribed bundles
- Evaluate bid responses, using benchmark data
- Optimize contract award combinations with what-if scenario management