

Replenishment

Replenishment Levels 1 and 2 are part of a series of comprehensive, hands-on training courses offered through Manhattan Customer Training and Manhattan Associates' Inventory Optimization Institute (IOI).



MANHATTAN ACTIVE™ INVENTORY

PREREQUISITES:

There are no prerequisites for this course.

MODE:

Instructor-led [classroom]

COURSE LOCATIONS:

- Atlanta, GA Learning Center
- Berkshire, UK Learning Center
- On-site at your facility

DURATION:

3 Days

HOW TO REGISTER:

Contact learning@manh.com

LEVEL 1 INTRODUCTION TO REPLENISHMENT

Explore the fundamentals of Replenishment. Buyers garner a strong understanding of how Manhattan's Replenishment solution builds order quantities. Focus is on the main components of the suggested order quantity: Demand Forecast, Lead-time, Order Frequency and Safety Stock.

OVERVIEW

The IOI focuses on four main area of a full buyer education:

- **Training**—Replenishment courses are presented by experienced Replenishment professionals, many of whom are former buyers.
- **Certification**—Multiple levels of certification testing provide a standard process for assessing users' understanding of Replenishment concepts.
- **Analysis**—Several programs are available to assist you in determining your Replenishment educational requirements.
- **Community**—In addition to you and your peers from various organizations across multiple industries, our buyer community at Manhattan Associates is comprised of former buyers, forecast analysts and inventory planners.

In this course, you will learn to:

- **Analyze** demand, not just sales or shipments
- **Master** the Demand Forecast that drives orders
- **Examine** the Suggested Order Quantity and its components
- **Respond** to exceptions related to either forecasts or orders
- **Manage** SKUs – minimums, maximums and multiples
- **Understand** Safety Stock, including its components and the effects on ordering
- **Explore** strategies for maximizing the role of Lead Time in Replenishment
- **Discuss** tactics for managing vendor brackets and ordering restrictions
- **Dive** into order cycles and the tools for analyzing order frequency

In addition to the training, students will receive Replenishment training manuals (Replenishment 100 and Replenishment 101).

All students also take the Manhattan Associates Replenishment Certification Level 1 exam (MARC1).



MANHATTAN ACTIVE™ INVENTORY

PREREQUISITES:

- Significant experience with Manhattan's Replenishment solution, and/or
- Successful completion of Replenishment Level 1 (including certification)

AUDIENCE:

- Experienced buyers looking to learn about advanced Replenishment features
- New buyers looking to continue their Replenishment education
- Executives, project leaders and managers seeking to maximize their organization's use of Replenishment

COURSE LOCATIONS:

- Atlanta, GA Learning Center
- Berkshire, UK Learning Center
- On-site at your facility

LEVEL 2 ADVANCED REPLENISHMENT

Learn advanced features within Manhattan's Replenishment solution. Develop creative and effective solutions to more complex business requirements.

Advanced features reviewed during this course include:

- **Analytical and Mass Maintenance Tools**—Learn how to fine-tune your environment using Filters, Batch Change and Groups.
- **Capacity Constrained Ordering**—Minimize receiving capacity issues by creating and applying Capacity Profiles by location.
- **Deals and Forward Buys**—Learn to use vendor deals and price increases to maximize your inventory investment.
- **Inventory Layers**—Analyze your on-hand inventory to determine true Replenishment efficiency.
- **Item Relationships**—Learn to associate SKUs for the smoothest transition from old to new.
- **Key Customer History**—Manage changes in demand for your largest customers.
- **Model Sets**—Learn how to best manage your changing plan-o-grams with Model Sets.
- **Multi-Echelon Processing**—Discover how to manage your entire network, using Multi-Echelon Replenishment.
- **Promotions, Planned Demands & Planned Purchases**—Manage the inventory for your promotions before, during and after the event.
- **Seasonal & Day-of-Week Profiles**—Fine-tune the components of demand forecast with seasonal and day-of-week profiles.
- **Transfers**—Learn to balance your stock using emergency transfers and overstock transfers.

In addition to the training, students will receive a Replenishment training manual (Replenishment 102).

All students also take the Manhattan Associates Replenishment Certification Level 2 exam (MARC2).